



Registered office: Deoband, District Saharanpur, Uttar Pradesh 247554.
Corporate office: Express Trade Towers, 8th floor, 15-16 Sector 16A, Noida 201301.

For immediate release

Q1 FY 13 (Consolidated)* Results
Net sales at ₹ 533.44 crore
PAT at ₹ 5.16 crore

- **Engineering Businesses**
 - *Order book at ~ ₹ 500 crore*
 - *Impact of economic slow-down still continues*
 - *Performance to improve in coming quarters*
- **Sugar Businesses**
 - *Higher sugarcane crush and production estimates*
 - *Higher cane price - adverse impact on the profitability*
 - *Sugar prices remain in a narrow range; expected to improve in the coming quarters*
 - *Good performance by Co-generation and Distillery expected*
 - *Positive news expected on policy front*

Noida, February 12, 2013: Triveni Engineering & Industries Ltd. ('Triveni'), one of the largest integrated sugar producers in the country with seven sugar manufacturing facilities, two co-generation facilities and one distillery; a market leader of engineered-to-order high speed gears & gearboxes and a leading player in water and wastewater management business, today announced its performance for the quarter ended 31st December 2012 (Q1 FY 13).

PERFORMANCE OVERVIEW: Q1 FY 13 V/S Q1 FY 12 (Consolidated)*
(Q1 FY 13 – Oct – Dec 2012); (Q1 FY 12 – Oct – Dec 2011)

- Net Sales at ₹ 533.44 crore
- EBITDA at ₹ 45.64 crore at 9% margin
- Profit before Interest & Tax (PBIT) at ₹ 25.50 crore (after considering sugar inventory write down of ₹ 12.29 crore)
- Profit/(Loss) before tax during Q1 FY 13 at ₹ (0.11 crore)
- Profit after tax at ₹ 5.16 crore

** After considering Share of Profit of Associates*

Commenting on the Company's financial performance, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Engineering & Industries Ltd, said:

"The sugar results are reflective of mismatch between the input costs and the output prices. The prices may improve in summer months on favourable demand in view of lower estimated production compared to SY 2012 for the ongoing season. The sugar operations for the group in terms of crush, recovery and production are expected to be satisfactory and the production of sugar may increase by 16-17% over the previous season. The higher crush will also improve the performance of both Co-generation and Distillery by making available adequate captive raw materials.

With the increase in cane cost announced by the Government of Uttar Pradesh, the sugar industry in Uttar Pradesh is again passing through a difficult phase with highest cost of production in comparison to the rest of the country. On a positive note, we expect the Government of India to consider and implement some of the recommendations of the Dr. C. Rangarajan Committee, which will be beneficial to the industry in the long run.

In our engineering businesses, the outstanding order book is ~ ₹ 500 crore and the execution of the same is dependent on the macro economic factors facing our customers. As the economic climate improves, we believe that both of our engineering businesses are geared to take advantage of the improvement in the business sentiments."

- ENDS -

Attached: Details to the Announcement and Results Table

About Triveni Engineering & Industries Limited

Triveni Engineering & Industries Limited is a focused, growing corporation having core competencies in the areas of sugar and engineering. The Company is one amongst the largest sugar manufacturers in India and the market leader in its engineering businesses comprising high speed gears, gearboxes, and water treatment solutions. Triveni currently has seven sugar mills in operation at Khatauli, Deoband, Sabitgarh, (all in western Uttar Pradesh), Chandanpur, Rani Nangal and Milak Narayanpur (all in central Uttar Pradesh) and Ramkola (eastern Uttar Pradesh). While the Company's Gears manufacturing facility is located at Mysore, the Water & Waste water treatment business is located at Noida. The Company also has two co-generation facilities in two of its major facilities viz., Khatauli & Deoband and one of the largest single stream molasses based distillery in India, located at Muzaffarnagar.

The turbine business of the company, located at Bengaluru has been demerged through a scheme of arrangement into Triveni Turbine Limited (TTL) from the appointed date on 1st October 2010, and the same has become effective w.e.f. 21st April, 2011. Triveni Engineering & Industries Limited holds 21.8% equity capital of Triveni Turbine Limited.

For further information on the Company, its products and services please visit www.trivenigroup.com

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***Note:** Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Triveni Engineering & Industries Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

DETAILS TO THE ANNOUNCEMENT

- Financial results review (Consolidated)*
- Business-wise performance review and outlook

Q1 FY 13 : FINANCIAL RESULTS REVIEW

(all figures in ₹ crore, unless otherwise mentioned)

Net sales

	Q1 FY 13	Q1 FY 12
Net sales	533.44	424.64

- The increase in sales of 26% is on account of higher quantity of sugar sold at a higher realisation.
- Turnover from co-generation has been lower on account of the late start of the crushing during the current year. The distillery sales were higher due to higher carry forward inventory.
- The engineering businesses showed a decline of 6% in sales during the quarter.

EBITDA

	Q1 FY 13	Q1 FY 12
EBITDA	45.64	25.20
EBITDA Margin	9%	6%

- Overall EBITDA has shown an increase by 81% primarily on account of improved EBITDA in sugar.
- EBITDA of the overall sugar business improved from ₹ 21.26 crore in Q1 FY 12 to ₹ 46.12 crore in Q1 FY 13, an improvement of 117%.

** After considering Share of Profit of Associates*

Finance cost & Depreciation

	Q1 FY 13	Q1 FY 12
Finance cost	25.61	20.85
Depreciation & Amortisation	20.14	20.37

- Finance cost increased by 23% on account of higher cost of borrowing in line with the general increase in interest rates.
- Overall debt is at ₹ 760 crore, a reduction of 26% from FY 12, due to lower working capital utilisation.
- The term loans declined by 9% over 30.09.2012 to ₹ 546 crore.
- The depreciation & amortisation remained more or less at the same levels.

Profit before Tax and Profit after Tax

	Q1 FY 13	Q1 FY 12 (#)
Profit/(Loss) before Tax (PBT)	(0.11)	(94.98)
Profit/(Loss) after tax (PAT)	5.16	(67.98)

(#) after considering an exceptional charge of ₹ 78.96 crore

- The contribution of the Engineering Business in the quarter has been minimal and it is expected to contribute significantly in the subsequent quarters.
- The results incorporate sugar inventory write-down of ₹ 12.29 crore during the quarter.

Q1 FY 13: BUSINESS-WISE PERFORMANCE REVIEW
(all figures in ₹ crore, unless otherwise mentioned)

Sugar business

Triveni is among the leading players in the Indian sugar sector, with seven sugar manufacturing facilities located in the state of Uttar Pradesh.

Performance

	2012-13 (Oct – Dec 12)	2011-12 (Oct – Dec 11)	Variation
Cane Crush (Million Tonnes)	1.72	1.80	-5%
Weighted average operating days	39	44	
Recovery (%)	8.95	8.60	+0.35%
Sugar Production (000 Tonnes)	153.55	154.95	-1%

	Q1 FY 13	Q1 FY 12	Change(%)
Sugar despatches (000 MT)	116.84	104.19	+12%
Realisation price (₹ /MT)			
Free	35013	29851	+17%
Average (Levy + Free)	33099	28522	+16%
Net sales (₹ crore)	450.13	338.65	+33%
PBIT (₹ crore)	5.91	(22.90)	

- The lower crush is due to lower operating days in the quarter.
- On account of better crop and our cane development initiatives, the recoveries are higher by 0.35%, which may further improve during the balance part of the season.
- In view of estimated cost of production being higher by the estimated realisable prices due to 17% increase in cane cost, the sugar inventories have been written down by ₹ 12.29 crore.
- The incidental co-generation projects at two sugar units and a refinery have commenced generation / production during the quarter.

Industry Scenario

- The estimated sugar production for the current season may be over 24.5 million tonnes, slightly higher than the earlier estimates.
- Even though the country is expected to produce around 5% lower sugar during the current season, the State of Uttar Pradesh is estimated to produce ~14% more sugar. Most of the shortfall will be contributed by Maharashtra, Karnataka and Tamil Nadu.

- While the Central government announced Fair and Remunerative Price for sugarcane for the current season at ₹ 170 per quintal corresponding to 9.5% recovery, the Government of Uttar Pradesh has announced the cane price (SAP) at ₹ 280 per quintal for normal variety, which is an increase of ₹40 per quintal and 17% compared to previous season.
- The sugar prices, after touching a high of ₹ 36,000 per tonne, steadily declined over the past two months once the new supplies hit the market.
- The sugar prices are expected to move upwards once the production of sugar comes to an end, which is expected to be end March 2013 for most of the major sugar producing states.
- As per the recent reports, GoI may implement some of the recommendations of the Dr. C. Rangarajan Committee, which will have a long term positive impact on the performance and fundamentals of the sugar sector. We have already witnessed a substantial relaxation after release mechanism.
- Sugar production globally is estimated to be all time high at over 180 million, primarily on account of increase in sugar production from Brazil, the sugar prices globally expected to remain bearish.

Co-generation business

- Triveni's three co-generation power plants, one at Deoband and two at Khatauli, supplies (exports) surplus power to the state grid after meeting its own captive requirements.

Performance

	Q1 FY 13	Q1 FY 12	Variation
Operational details			
Weighted average operating days	42	52	
Power Generated – (million units)	61.45	71.76	-14%
Power exported – (million units)	40.10	47.38	-15%
Financial details			
Net sales (₹ crore)	38.90	45.72	-15%
Income from carbon credit		4.33	
PBIT (₹ crore)	14.51	20.57	-29%
PBIT margin (%)	37	41	

- The reason for lower production, lower exports and turnover is on account of late start of the crushing season during the current year.
- Both Khatauli & Deoband plants are registered with National Agency (NLDC) as REC projects. Process of joint meter readings and online filing of

energy injection report has been completed. Issuance of RECs in Uttar Pradesh is not yet started due to various issues and is expected to commence in the coming quarters.

- With the estimated increase in cane crush and on account of steady operations during the current season, the performance of co-generation is expected to improve.
- Export of power from the two units with incidental co-generation will appear in the accounts in Q2 FY13.

Distillery Business

- Triveni's distillery currently produces Extra Neutral Alcohol (ENA), Rectified Spirit (RS), Special Denatured Spirit (SDS), and Ethanol.

Performance

	Q1 FY 13	Q1 FY 12	Variation
Operational details			
Operating days	78	62	
Production (000 ltr)	12,526	8,492	+47%
Sales (000 ltr)	11,288	9,004	+25%
Avg. realisation (₹/ ltr)	33.89	33.64	+1%
Financial details			
Net sales (₹ crore)	38.71	31.01	+25%
PBIT (₹ crore)	8.17	5.48	+49%
PBIT margin	21%	18%	

- Better product mix enabled the unit to achieve higher average realisation.
- Higher cane crush is estimated during the year which will result in higher availability of molasses to the distillery enabling it to produce and sell higher volumes.
- The Oil Marketing Companies have invited the tender for supplies of Ethanol (expected from April 2013). The Company has participated in the tender for the supply of Ethanol.

High speed gears and gearboxes business

- This business manufactures high-speed gears and gearboxes upto 70MW capacity and speeds of 70,000 rpm. Triveni is the country's largest one-stop solutions provider in this sector, with approximately 70% overall market share.

Performance

	Q1 FY 13	Q1 FY 12	Variation
Net Sales (₹ crore)	15.45	17.14	-10%
PBIT (₹ crore)	3.14	4.20	-25%
PBIT margin (%)	20%	24%	

- The decline in revenue during the current quarter under review is in account of lower off-take by OEMs.
- The overall mix of aftermarket including new products, loose gears etc. and high speed product has been 38: 62.
- In view of recovery of fixed expenses from lower sales and contribution, the margins have been lower.
- Order in-take during the quarter has been reasonable, which enabled the outstanding order book as on 31st December 2012 to remain at ₹ 54.5 crore which is higher by 12% in comparison to FY 12 closing order book.
- Entry into new product lines as per the new agreement has started in a small way and we believe that this will go up in the coming quarters.
- Focus on the export market so as to develop new markets as per the renewed agreement is also underway and has started gaining momentum, the result of which is expected in FY 13 order booking.

Water business

- This business is focused on providing world-class solutions in water and waste-water treatment to customers in industry as well as the municipal segment.
- This business is gaining recognition in a high potential market as a supplier of superior quality products and services at competitive costs.

Performance

	Q1 FY 13	Q1 FY 12	Variation
Net Sales (₹ crore)	41.80	43.66	-4%
PBIT (₹ crore)	1.54	4.99	-69%
PBIT margin (%)	4%	11%	

- The sales for the quarter have been lower on account of slow-down at the customers' end including delays in approval of drawings and engineering.

Unless the business sentiments improve, similar trends may be continued in the coming quarters with sales revenue remaining lumpy.

- There has been slow down in the order-intake from industrial segment and also no major municipal projects were finalised during the quarter.
- The outstanding order book as on 31st December 2012 stood at ₹ 455 crore including the O&M contracts.
- In the thermal power, metal & hydrocarbon segments, substantial capital expenditures are planned by major players and we believe many of these will come into finalisation towards the third / fourth quarter of our financial year. Further, once the economic environment improves, we can expect many more enquiries originating from these sectors from other players.

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TRIVENI ENGINEERING & INDUSTRIES LTD.
Regd. Office : Deoband, Distt. Saharanpur, Uttar Pradesh 247 554
Corp. Office : 15-16 Express Trade Towers, 8th Floor, Sector-16A, Noida, U.P - 201 301

PART I					(₹ in lacs, except per share data)			
<u>Statement of Consolidated Unaudited Results for the First Quarter Ended 31/12/2012</u>								
Particulars	3 Months Ended			Year Ended				
	12/31/2012	9/30/2012	12/31/2011	9/30/2012				
	Unaudited	Audited	Unaudited	Audited				
1 Income from Operations								
(a) Net Sales / Income from Operations (Net of excise duty)	53335	47565	41889	184666				
(b) Other Operating Income	9	152	575	1279				
Total Income from Operations (Net)	53344	47717	42464	185945				
2 Expenses								
(a) Cost of materials consumed	54361	3272	49141	143124				
(b) Purchases of stock-in-trade	384	151	301	1115				
(c) Changes in inventories of finished goods, work - in - progress and stock - in - trade	(15671)	32954	(20073)	(13458)				
(d) Employee benefits expense	3420	3432	3377	13408				
(e) Depreciation and amortisation expense	2014	2072	2037	8155				
(f) Off-season expenses charged/(deferred) -Net	582	(5422)	999	538				
(g) Other expenses	5907	5127	6449	23513				
Total Expenses	50997	41586	42231	176395				
3 Profit/ (Loss) from Operations before Other Income, Finance Costs and Exceptional items (1-2)	2347	6131	233	9550				
4 Other Income	203	441	250	1350				
5 Profit/ (Loss) from ordinary activities before Finance costs and Exceptional items (3+4)	2550	6572	483	10900				
6 Finance Costs	2561	3358	2085	12277				
7 Profit/ (Loss) from ordinary activities after Finance costs but before Exceptional items (5-6)	(11)	3214	(1602)	(1377)				
8 Exceptional Items (Net) - Gain / (Loss)	-	-	(7896)	(7896)				
9 Profit/(Loss) from ordinary activities before Tax (7+8)	(11)	3214	(9498)	(9273)				
10 Tax Expense (Net of MAT credit entitlement / reversal)	44	685	(2225)	(2111)				
11 Net Profit/(Loss) from ordinary activities after Tax (9-10)	(55)	2529	(7273)	(7162)				
12 Extraordinary Items (Net) - Gain / (Loss) (Net of Tax Benefit ₹ Nil)	-	-	-	-				
13 Net Profit/(Loss) for the period (11+12)	(55)	2529	(7273)	(7162)				
14 Share of Profit/ (Loss) of Associates								
- Ordinary	571	653	475	1932				
- Extraordinary	-	-	-	-				
	571	653	475	1932				
15 Minority Interest	-	-	-	-				
16 Net Profit/(Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15)	516	3182	(6798)	(5230)				
17 Paid up Equity Share Capital (Face Value ₹ 1/-)	2579	2579	2579	2579				
18 Reserves excluding Revaluation Reserve as per balance sheet of previous accounting year				97500				
19 Earnings per share (before and after extraordinary items) (of ₹ 1/-each) (not annualised):								
(a) Basic (in ₹)	0.20	1.23	(2.64)	(2.03)				
(b) Diluted (in ₹)	0.20	1.23	(2.64)	(2.03)				

PART II

Select Information for the First Quarter Ended 31/12/2012

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Particulars	3 Months Ended			Year Ended
	12/31/2012	9/30/2012	12/31/2011	9/30/2012
	Unaudited	Audited	Unaudited	Audited
A PARTICULARS OF SHAREHOLDING				
1 Public Shareholding				
- Number of Shares	81922921	81922921	82127117	81922921
- Percentage of Shareholding	31.77	31.77	31.85	31.77
2 Promoters and promoter group Shareholding				
(a) Pledged / Encumbered *				
- Number of Shares	19050000	19050000	19050000	19050000
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	10.83	10.83	10.84	10.83
- Percentage of Shares (as a % of the total share capital of the Company)	7.39	7.39	7.39	7.39
(b) Non- encumbered				
- Number of Shares	156907229	156907229	156703033	156907229
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	89.17	89.17	89.16	89.17
- Percentage of Shares (as a % of the total share capital of the Company)	60.84	60.84	60.76	60.84
* Subsequent to the quarter ended 31st December 2012, out of these 18600000 shares have been released, hence the non- encumbered securities stand increased accordingly i.e 175507229 equity shares.				

Particulars	3 Months Ended
	12/31/2012
B INVESTOR COMPLAINTS	Nil
Pending at the beginning of the quarter	
Received during the quarter	9
Disposed off during the quarter	9
Remaining unresolved at the end of the quarter	Nil

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

₹ in lacs

Particulars	3 Months Ended			Year Ended
	12/31/2012	9/30/2012	12/31/2011	9/30/2012
	Unaudited	Audited	Unaudited	Audited
1. Segment Revenue				
[Net Sale/Income from each segment]				
(a) Sugar & Allied Businesses				
Sugar	45013	37753	33865	148207
Co-Generation	3890	222	5005	12927
Distillery	3871	3182	3101	12644
	52774	41157	41971	173778
(b) Engineering				
Gears	1545	3287	1714	10432
Water	4180	3525	4366	16923
	5725	6812	6080	27355
(c) Others	1227	745	570	2440
Total	59726	48714	48621	203573
Less : Inter segment revenue	6382	997	6157	17628
Net Sales	53344	47717	42464	185945
2. Segment Results				
[Profit /(Loss) before tax and interest]				
(a) Sugar & Allied Businesses				
Sugar	591	5010	(2290)	294
Co-Generation	1451	147	2057	4990
Distillery	817	358	548	2716
	2859	5515	315	8000
(b) Engineering				
Gears	314	917	420	3005
Water	154	(205)	499	1228
	468	712	919	4233
(c) Others	42	3	2	12
Total	3369	6230	1236	12245
Less : i) Interest Expense	2561	3358	2085	12277
ii) Exceptional Items (Net) - (Gain)/Loss	-	-	7896	7896
iii) Extraordinary Items (Net) - (Gain)/Loss	-	-	-	-
iv) Other Unallocable Expenditure	819	(342)	753	1345
[Net of Unallocable Income]				
Total Profit/(Loss) Before Tax	(11)	3214	(9498)	(9273)
3. Capital Employed				
[Segment Assets - Segment Liabilities]				
(a) Sugar & Allied Businesses				
Sugar	100761	127184	114914	127184
Co-Generation	18008	18054	19775	18054
Distillery	13212	13176	11935	13176
	131981	158414	146624	158414
(b) Engineering				
Gears	9166	9306	8818	9306
Water	15893	15387	15600	15387
	25059	24693	24418	24693
(c) Others	324	192	249	192
Capital Employed in Segments	157364	183299	171291	183299
Add : Unallocable Assets less Liabilities	25865	25635	21396	25635
[including Investments]				
Total	183229	208934	192687	208934

Notes

1. In view of the seasonal nature of company's sugar business, the performance results may vary from quarter to quarter.
2. The Unaudited standalone results of the Company are available on the Company's website www.trivenigroup.com, websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Summarised standalone financial performance of the Company is as under:

₹ lacs

	3 Months ended			Year ended
	31/12/2012 Unaudited	30/09/2012 Audited	31/12/2011 Unaudited	30/09/2012 Audited
Net Sales	53344	47717	42464	185945
Profit/(Loss) before tax	169	3380	(9317)	(8782)
Profit/(Loss) after tax	125	2695	(7092)	(6671)

3. The figures of previous year/periods under various heads have been regrouped to the extent necessary.
4. The above results were reviewed and recommended for adoption by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on February 12, 2013. The statutory auditors have carried out a limited review of the above financial results.

for TRIVENI ENGINEERING & INDUSTRIES LTD

Place : Noida
Date : February 12, 2013

Dhruv M. Sawhney
Chairman & Managing Director